

MEDIA CLIPPING

Client :	Grand Flo Solution	Date :	28 June 2010
Media :	Business Times (Online)	Section :	Business
Language :	English		

Grand-Flo to adopt 3-prong strategy

Grand-FLO Solution Bhd, an information technology solutions company, will adopt a three-pronged strategy to increase group revenue this year.

"The group will continue to bid for tracking solution projects from new market segments.

"We plan to add to our portfolio, more project references from government entities and its related agencies, so as to reiterate our leading position in the country.

"Grand-Flo intends to leverage on its successful project references, in one country, to replicate their success in other countries in the region", said Group President Derrick Tan at a press conference after the company's annual general meeting here today.

He said the company would continue to grow its bar-code label segment by expanding customer base and also planned to penetrate the aviation, logistics and tobacco sectors.

Grand-Flo chalked up an after-tax profit of about RM1.9 million for the first-quarter of this year against revenue of about RM40 million.

"Our expectation is to sustain revenue and profits, moving forward, for the next three quarters and this is our internal target" said Tan.

In 2009, the group recorded a 26.3 per cent increase in revenue to RM46.5 million from RM36.9 million registered in 2008.

Group profits after tax amounted to RM5 million against RM0.7 million recorded in 2008. - Bernama

MEDIA CLIPPING

Client :	Grand Flo Solution	Date :	29 June 2010
Media :	The Malaysian Reserve	Section :	Business
Language :	English		

Grand-FLO to adopt three pronged strategy

GRAND-FLO Solution Bhd, an information technology solutions company, will adopt a three-pronged strategy to increase group revenue this year.

"The group will continue to bid for tracking solution projects from new market segments.

"We plan to add to our portfolio, more project references from government entities and its related agencies, so as to reiterate our leading position in the country.

"Grand-FLO intends to leverage on its successful project references, in one country, to replicate their success in other countries in the region", said its group president Derrick Tan at a press conference after the company's annual general meeting in Kuala Lumpur, yesterday.

He said that the company would continue to grow its barcode label segment by expanding customer base and also planned to penetrate the aviation, logistics and tobacco sectors.

Grand-FLO chalked up an after-tax profit of about RM1.9 million for the first-quarter (1Q) of this year against revenue of about RM40 million.

"Our expectation is to sustain revenue and profits, moving forward, for the next three quarters and this is our internal target" said Tan.

In 2009, the group recorded a 26.3% increase in revenue to RM46.5 million from RM36.9 million registered in 2008.

Group profits after tax amounted to RM5 million against RM0.7 million recorded in 2008. — *Bernama*

MEDIA CLIPPING

Client :	Grand Flo Solution	Date :	29 June 2010
Media :	Business Times	Section :	Business
Language :	English		

Grand-FLO charts strategy to raise revenue

GRAND-FLO Solution Bhd, an information technology solutions company, will adopt a three-pronged strategy to increase group revenue this year.

"The group will continue to bid for tracking solution projects from new market segments.

"We plan to add to our portfolio, more project references from government entities and its related agencies, so as to reiterate our leading position in the country.

"Grand-Flo intends to leverage on its successful

project references, in one country, to replicate their success in other countries in the region," said group president Derrick Tan at a press conference after the company's annual general meeting in Kuala Lumpur yesterday.

He said the company would continue to grow its bar-code label segment by expanding customer base and also planned to penetrate the aviation, logistics and tobacco sectors.

Grand-Flo chalked up an after-tax profit of about RM1.9 million for the first-

quarter of this year against revenue of about RM40 million.

"Our expectation is to sustain revenue and profits, moving forward, for the next three quarters and this is our internal target," said Tan.

In 2009, the group recorded a 26.3 per cent increase in revenue to RM46.5 million from RM36.9 million registered in 2008.

Group profits after tax amounted to RM5 million against RM0.7 million recorded in 2008. — Bernama